



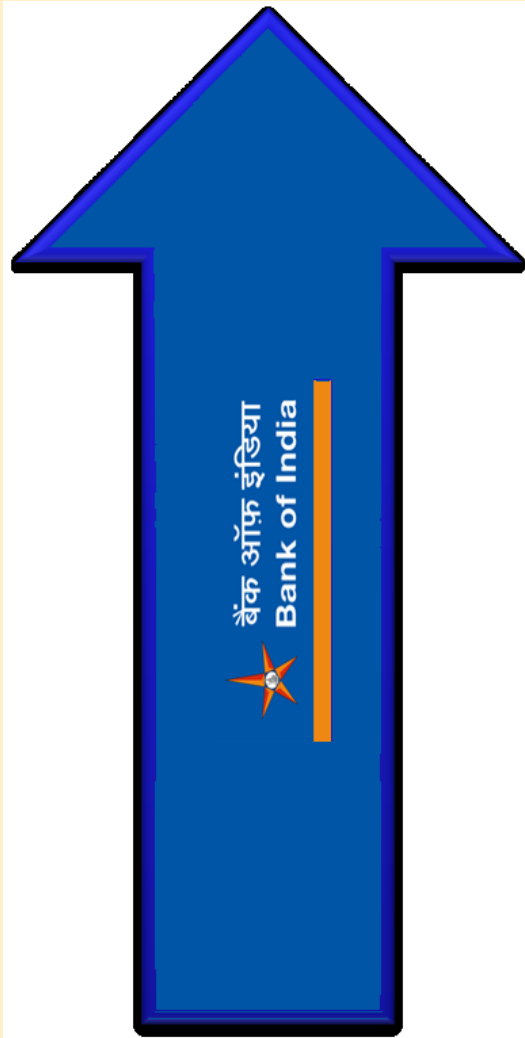
Relationships beyond banking



Bank of India

Front-runner in India's Growth Story

BOI's Established History



- 1906** • Founded by a group of businessmen in Mumbai
- 1946** • First Indian bank to open a branch outside India in London
- 1950** • First Indian bank to open a branch in Japan
- 1969** • Nationalized along with 13 other banks when BOI had 207 branches in India and 12 branches abroad
- 1989** • Established BOI Shareholding Ltd, a JV with Stock Exchange Mumbai (BSE) to manage the clearinghouse activities of BSE
- 1997** • Maiden public issue in February diluting GOI share to 76.53%
- 2003/ 04** • Ranked as India's most trusted service brand among all nationalized banks, consecutively for three years by AC Nielsen ORG- MARG
- 2004** • Ranked 25th among India's Top 500 companies by Dun & Bradstreet
- 2007 -09** • Net Profit of INR 11.23 bn for 2006-07 ,INR 20.09 bn for 2007-08 and INR 30.07 bn surpassed land marks of INR 10 bn , INR 20 bn and INR 30 bn respectively.

BANK OF INDIA – ACCOLADES, AWARDS & HIGHLIGHTS

*** NDTV Profit Business Leadership Awards 2009**

Bank of India adjudged the “Best Bank” in public sector bank category

*** Bank of India has been rated by Economic Times /The Nielsen company survey**

“The Most Trusted Brands “ (MTB) 2009 as follows:

- Under PSU Banking Category –2nd Next TO SBI**
- Under Top Service Brands–8th**
- The Debutant –first time in the Top 100**

In the MTB , Bank of India ranked 92nd - 54 rankings ahead of last year rankings (146th Rank during 2008)

*** Bank of India has won the TOP PUBLIC SECTOR BANK under BEST BANK category and OVERALL BEST BANK in the DUN and BRADSTREET BANKING AWARDS 2009**

BANK OF INDIA – ACCOLADES, AWARDS & HIGHLIGHTS

- * Bank of India is the first major public sector bank to receive ISO27001:2005 certification for its Data Centre and Disaster Recovery center"**
- * Bank of India won International Award for Excellence in outsourcing sponsored by Everest Group & Forbes at New York, USA.**
- * Bank of India has won a special Award for green IT at CIO 100 event for solar Power**
- * Bank of India won runners up award in FE India's Best Bank Awards based on various parameters like Growth, Profitability , Strength and Soundness, recognise the exemplary performance of select banks that withstood the recent economic turmoil to emerge stronger and maximise shareholder value.**

BANK OF INDIA – ACCOLADES, AWARDS & HIGHLIGHTS-contd

- **Global Business Mix reaches INR 3490 bn (US\$ 72.55bn)**
- **Total assets of INR 2385 bn (US\$ 49.58bn) as on 30.09.2009**
- **Operates 3125 branches which includes 28 branches/offices overseas**
- **Market Cap of INR 218 bn (US \$ 4.65bn) as on 27.10.09**
- **The Bank has headroom of INR 87810 Mn (without disinvestment) to raise capital to leverage growth opportunities and strengthen its position as a diversified global bank. The Bank has raised INR 10000 Mn in July 2009 and August 2009 through issue of Upper Tier II Bonds**
- **International business constitutes ~ 17.43% of the total business**
- **100% business covered under the Core Banking System, spanning over 1920 cities and towns**

INVESTOR PROFILE/SHARE HOLDING PATTERN (%)

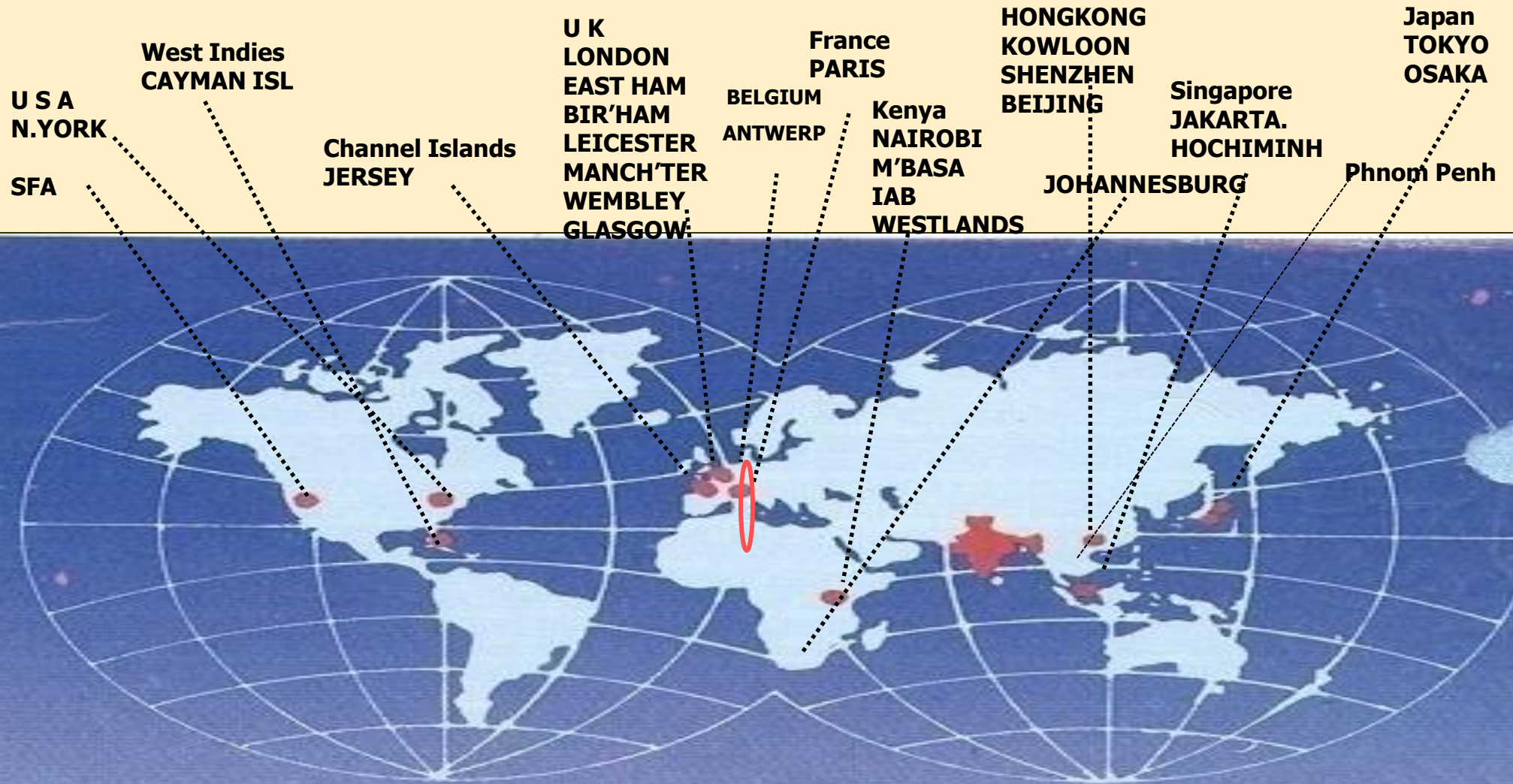
	June '09	Sep'09
Promoter(Government of India)	64.47%	64.47%
Foreign Institutional Investors	14.06%	17.25%
Financial Institutions/Banks	2.38%	0.37%
Insurance Companies	9.03%	9.85%
Mutual Funds	1.91%	0.68%
Bodies Corporate	1.29%	0.71%
NRIs/Foreign Individuals/Nationals	0.50%	0.52%
Indian Public	6.36%	6.15%
Total	100.00%	100.00%

Total Foreign Holding : 17.77%

SHAREHOLDING PATTERN OF INSTITUTIONAL INVESTORS (Domestic) as on 30th September 2009

	NO. OF SHARES	% OF SHAREHOLDING
LIC	38172859	7.27
GIC & its Subsidiaries	12539053	2.39
NATIONALISED BANKS	1379740	0.26
MUTUAL FUNDS	3556047	0.68
ECGC	1022561	0.19

Geographical Distribution of Bank's Foreign Branches



STRATEGIC INVESTMENTS/ALLIANCES/JOINT VENTURES

- Promoter & the largest share holder of a leading Indian Primary Dealer – Securities Trading Corporation of India Limited (STCI).
- The Bank manages clearing & settlement operation of Bombay Stock Exchange through its subsidiary BOI Share Holding Limited.
- In India, the bank has strategic investments in:
 - Leading commodity exchange (MCX)
 - Financial intermediaries (CDSL/NCML)
 - Asset Reconstruction company (ASREC)
 - Credit Information Bureau (CIBIL)
- Acquired P.T. Bank Swadeshi TBK in Indonesia (76% stake)
- Established 100% subsidiary in Tanzania - BOI (Tanzania) Ltd.
- Overseas Joint Venture - Indo Zambia Bank Limited
- Joint Venture Insurance Company with Dai-Ichi Life Insurance Company and Union Bank of India
- 5 RRBs with 35% stake

BOI : International and Domestic Credit Rating

Rating Agency

Rating

- Moody's (International) Baa2 Mar'07 & Dec'08
- S & P (International) BBB - Jan'07 & Nov'08
- ICRA (Domestic) LAA (for IPDI)
- CRISIL (Domestic) AAA (for IPDI) July 2009
- CARE (Domestic) AAA(Is) March 2008
- Brickwork Ratings BWR AAA+ Dec'08
- CARE CARE AAA July09

Major Parameters

(INR in Mn)

	Qtr 30.09.2008	Qtr 31.03.2009	Qtr 30.09.2009
Business Mix	2,935,598	3,344,400	3,489,528
Deposits	1,642,462	1,897,085	1,987,150
Advances	1,293,136	1,447,316	1,502,377
Net Profit	7,628	8,104	3,234
Gross NPA %	1.53%	1.71%	2.61%
Net NPA %	0.48%	0.44%	1.08%
Return on Avg. Assets	1.58%	1.50%	0.55%
Return on Equity	31.88%	29.51%	10.88%

Capital Adequacy

(INR in Mn)

	30.09.2008	31.03.2009	30.09.2009
	Basel II	Basel II	Basel II
Tier I Capital	107,880	124,660	133,160
Tier II Capital	54,120	57,450	63,670
Total Capital	162,000	182,110	196,830
Total Assets	1,968,684	2,255,018	2,385,038
Risk Weighted Assets	1,321,710	1,399,310	1,455,520
CRAR - Tier I (%)	8.16	8.91	9.15
CRAR - Tier II (%)	4.10	4.10	4.37
CRAR (%)	12.26	13.01	13.52

Business Mix

(INR in Mn)

	30.09.2008	31.03.2009	30.09.2009	% Growth over
	Amount	Amount	Amount	Sep '08
<u>Deposits</u>				
Domestic (Total – Interbank)	1,372,580	1,581,210	1,642,765	19.68
CASA	444,540	486,374	527,663	18.70
% of CASA to total Domestic Deposits	32%	31%	32%	
Foreign	260,946	302,217	288,411	10.53
Customer Deposits	218,956	237,159	223,444	2.05
Global	1,642,462	1,897,085	1,987,150	20.99
<u>Gross Advances</u>				
Domestic	1,012,126	1,153,541	1,182,566	16.84
Foreign	281,010	293,775	319,811	13.81
Global	1,293,136	1,447,316	1,502,377	16.18

Growth in Average Business

(INR in Mn)

	Sep 08	Sep 09	Growth over Sep 08 %
Average Advances	1,247,516	1,471,022	17.92
Average Deposits	1,617,403	1,968,680	21.72
Average Investments	432,041	602,773	39.52
Average Working Funds	1,935,741	2,343,463	21.06
Average Borrowings	80,239	91,002	13.41
Average Net Worth	95,711	118,896	24.22

DOMESTIC DEPOSITS

(INR. In mn)

	JUNE-09	% of Total Deposits	SEP-09	% of Total Deposits
TOTAL DEPOSITS	1,659,806		1,698,739	
RETAIL DEPOSITS	1,232,662	74.27	1,292,662	76.10
WHOLESALE DEPOSITS (Dep > 10 Mn)	333,304	20.08	337,547	19.87
BULK DEPOSITS AT SPECIAL RATES (Dep > 100 Mn)	93,840	5.65	68,530	4.03
AVERAGE TENOR OF TERM DEPOSITS	2.42		2.22	

Breakup of High Cost Deposits

(INR in Mn)

	July-Sep'09	Oct-Dec'09	Jan-Mar'10
Deposits at ROI > 9% maturing till 31.03.2010	50,000	180,000	50,000

Interest rate wise breakup of Deposits –Domestic

(INR in Mn)

INTEREST RATE	June-09	Sep-09
Upto 4%	73,194	90,870
5%	40,269	53,883
6%	49,226	77,844
7%	137,616	214,934
8%	200,891	145,254
9%	137,629	134,825
10%	334,015	290,326
11%	119,624	114,507
12%	40,282	36,765
above 12%	11,400	9,288
Sub Total	1,144,146	1,168,496
Savings	394,187	418,180
Current(incl. Inter Bk)	121,473	112,063
Total Deposit	1,659,806	1,698,739

Deposits–Categorywise (Domestic)

(INR in Mn)

	Sep'08	% of Total Deposits	Sep'09	% of Total Deposits
Metro	764,101	55.31	956,705	56.32
Urban	279,228	20.21	333,998	19.66
Semi Urban	175,414	12.70	207,535	12.22
Rural	162,773	11.78	200,501	11.80
Total Deposits	1,381,516	100.00	1,698,739	100.00

Interest rate wise breakup of Advances – Domestic

(INR in Mn)

INTEREST RATE	June-09	Sep-09
Upto 4%	14,149	5,264
5%	3,692	9,767
6%	48,013	26,854
7%	35,047	86,289
8%	169,451	68,760
9%	199,184	143,442
10%	173,270	165,432
11%	255,834	261,281
12%	175,922	249,572
13%	59,221	95,353
14%	13,196	32,798
Above 14%	17,592	37,754
Total Advances	1,165,311	1,182,566

Credit – Categorywise (Domestic)

(INR in Mn)

	Sep '08	% of Gross Advances	Sep'09	% of Gross Advances
Metro	681,851	67.37	808,395	68.36
Urban	158,183	15.63	177,302	14.99
Semi Urban	77,861	7.69	89,430	7.56
Rural	94,231	9.31	107,439	9.08
Gross Advances	1,012,126	100.00	1,182,566	100.00

Profitability - Summary *(INR in Mn)*

		Qtr Sep 2008	Qtr June 2009	Qtr Sep 2009	Variation Q2-o-Q2 (%)
1	Interest Earned	39,628	43,777	44,890	13.27
2	Interest Expended	25,996	30,771	30,801	18.46
3	Net Interest Income (1 - 2)	13,631	13,006	14,089	3.37
4	Non-Interest Income	6,495	6,458	6,760	4.00
5	Total Operating Income (3+4)	20,126	19,464	20,849	3.58
6	Operating Expenses	7,979	8,528	8,789	10.15
7	Profit before Tax	9,280	8,702	6,038	-35.02
8	Operating Profit (5 - 6)	12,147	10,936	12,060	-0.74
9	Total Provision	4,518	5,093	8,826	95.35
10	Net Profit	7,629	5,843	3,234	-57.67

Net Interest Income

(INR in Mn)

	Qtr Sep-08	Qtr Jun-09	Qtr Sep-09	Variation Q2-o-Q2(%)
TOTAL INTEREST INCOME	39,628	43,777	44,890	13.27
INT. INCOME FROM ADVANCES	30,524	33,520	33,002	8.13
INT. INCOME FROM INVESTMENTS	8,046	9,643	10,765	33.79
OTHER INTEREST INCOME	1058	614	1,123	5.66
TOTAL INTEREST EXPENDED	25,996	30,771	30,801	18.46
INT. EXPENDED ON DEPOSITS	23,412	27,938	27,500	17.47
INT. EXPENDED ON BORRROWINGS	1,423	1,087	1,384	-3.50
INTEREST EXPENSES ON SUBORDINATED DEBT etc.	1161	1,746	1,917	65.52
NET INTEREST INCOME	13,631	13,006	14,089	3.37

NON INTEREST INCOME (INR in Mn)

	Qtr Sep-08	Qtr Jun-09	Qtr Sep-09	Variation Q2-o-Q2 (%)
PROFIT FROM SALE OF SECURITIES	182	2,402	1511	738.89
PROFIT FROM EXCHANGE TRANSACTIONS	1020	360	1317	29.41
COMMISSION / EXCHANGE / BROKERAGE	2637	2,631	2477	-6.06
RECOVERY IN WRITTEN OFF ACCOUNTS	866	327	543	-37.93
OTHER NON-INTEREST INCOME	1790	739	914	-49.16
TOTAL NON-INTEREST INCOME	6495	6,459	6760	4.00
CORE NON-INTEREST INCOME (net of Treasury & Recovery in W/Off)	4427	3,370	3391	-23.48

Operating Expenses

(INR in Mn)

	Qtr Sep-08	Qtr Jun-09	Qtr Sep-09	Variation Q2-o-Q2(%)
Payments to & Prov. for Employees	4,820	5,331	5448	13.07
Rent, Taxes & Lighting	530	593	592	11.32
Printing & Stationery	90	86	98	11.11
Advertisement & Publicity	120	39	55	-50.00
Dep. on Bank's Property	170	191	230	35.29
Auditors' Fees & Expenses	80	84	85	0.00
Law Charges	20	18	27	50.00
Postage, Telegram, phones etc	30	42	85	166.66
Repairs & Maintenance	90	127	97	11.11
Insurance	330	404	402	21.21
Other Expenditure	1700	1,614	1670	-1.76
TOTAL	7,980	8,529	8789	10.15

OPERATING EXP –Major Variation

(INR in Mn)

	Qtr Sep-08	Qtr Sep-09	Variation over Sep 09
Payment & Prov to Employees	4,820	5,448	628
out of which			
Prov for AS15	704	1058	354
Prov for wage revision	720	864	144

Net Profit

(INR in Mn)

	Qtr Sep-08	Qtr Jun-09	Qtr Sep-09	Variation Q2-o-Q2 (%)
OPERATING PROFIT	12,147	10,936	12,060	-0.74
TOTAL PROVISIONS	4,519	5,093	8,826	95.35
-PROVISION FOR NPA	804	1,780	4,698	487.50
-PROVISION FOR INVESTMENTS	1,918	-1,276	1,343	-30.21
-PROVISION FOR TAXATION	1,651	2,859	2,805	70.30
-OTHER PROVISIONS	145	1,730	-20	-113.33
NET PROFIT	7,628	5,843	3,234	-57.67

Profitability Ratios

COST AND YIELD (%)									
	Qtr Sep 08			Qtr Mar-09			Qtr Sep 09		
	INDIAN	FOREIGN	GLOBAL	INDIAN	FOREIGN	GLOBAL	INDIAN	FOREIGN	GLOBAL
Cost of Deposits	6.31	3.12	5.79	6.72	2.40	6.07	6.22	1.89	5.59
Yield on Advances	11.19	4.81	9.79	11.00	4.55	9.68	10.43	3.60	8.97
Yield on Investments	7.69	5.55	7.45	7.56	6.08	7.42	7.43	4.45	7.14
Yield on Funds	8.96	4.84	8.19	9.19	4.28	8.32	8.51	3.64	7.66
Cost of Funds	5.84	3.35	5.37	6.29	2.76	5.67	5.86	2.41	5.26
N.I.M.	3.73	1.32	3.20	3.46	1.34	2.98	3.08	0.87	2.57

PRODUCTIVITY

(INR in Mn)

	Sep-08	Mar-09	Sep-09	Growth Y-o-Y
Business per Branch	72.4	83.3	86.6	19.61%
Business per Employee	1002.6	1097.2	1116.6	11.37%

Key Financial Indicators

	Qtr Sep 08			Qtr Sep 09		
	INDIAN	FOREIGN	GLOBAL	INDIAN	FOREIGN	GLOBAL
Return on Assets (%)	1.86	0.37	1.58	0.57	0.49	0.55
Return on Equity(%)	42.32	4.94	31.88	12.50	6.34	10.88
Gross NPA(%)	1.76	0.70	1.53	2.99	1.20	2.61
Net NPA (%)	0.55	0.22	0.48	1.24	0.52	1.08

KEY SECTORS(DOMESTIC)

(Inr in Mn)

	Sep-08	June-09	Sep-09	% Growth over Sep08
AGRICULTURE	140,020	160,290	164,390	17.40
SME	223,880	256,300	292,320	30.57
RETAIL *	198,350	170,470	152,720	-23.00
CORPORATE	449,880	578,750	573,140	27.39

** Negative growth is on account of reclassification of some loans*

EXPOSURE TO SENSITIVE SECTOR -DOMESTIC

(INR In Mn)

SECTOR	JUN-09	SEP-09	% of Total Advances
Total Advances	1,165,311	1,182,567	
REAL ESTATE	193,696	191,161	16.16
out of which			
-HOUSING LOAN	66,846	68,858	5.82
-RETAIL MORTGAGE	23,328	20,479	1.73
-COMML. REAL ESTATE	49,228	45,580	3.85
-HOTELS & HOSPITALS	17,807	19,844	1.68
Others(Invest & Indirect)	36,487	36,400	3.08
CAPITAL MARKET	28,887	28,306	2.39

Major Industry-wise Credit

(INR In Mn)

	Sep-08	Jun-09	Sep-09	Growth %
Textiles	43,950	47,370	51,220	16.54
Chemicals & Chemical products	31,010	33,230	32,400	4.48
Rubber,Plastic & their products	9,790	10,260	9,950	1.63
Basic metal & metal products	53,800	67,810	68,360	27.06
Vehicles,vehicle parts & Transport equipment	10,190	15,310	20,770	103.83
Gems & Jewellery	24,420	22,440	23,090	-5.45
Construction	14,290	15,290	14,950	4.62
Infrastructure	84,800	108,870	114,550	35.08
Other Industries	36,770	81,480	45,350	23.33

OVERSEAS ADVANCES

(INR in Mn)

	Sep -08	Sep-09
TRADE	51,460	40,220
MANUFACTURING	47,020	50,180
REAL ESTATE	11,050	10,580
LOAN AGAINST DEPOSITS	9,470	10,440
STAFF LOANS	50	50
BUYERS CREDIT	64,720	92,180
OTHERS *	97,170	116,160
TOTAL	280,940	319,810

** Others include Bills Discounted for other banks , Syndication/ECB loans , FCTL etc .*

NPA Movement

(INR in Mn)

	30.09.2008	31.03.2009	30.09.2009
[1] OPENING GROSS NPA	19,309	19,309	24,709
[2] TOTAL REDUCTION [a + b + c]	7,780	11,423	5,586
a. RECOVERY	3,320	4,528	2,781
b. UPGRADATION	1,270	1,301	994
c. WRITE-OFF	1,370	3,840	1,810
d. Agr. Debt Relief & Debt Waiver	1,820	1,754	-
[3] SLIPPAGES	8,250	16,823	20,074
[4] NET REDUCTION [2 – 3]	-470	-5,400	-14,488
[5] CLOSING GROSS NPA [1 – 4]	19,780	24,709	39,197
[6] TOTAL NETTABLE CREDITS [I + ii]	13,700	18,427	23,150
i. NPA PROVISION	12,740	17,128	21,769
ii. OTHER CREDIT	960	1,299	1,381
[7] NET NPA [5 – 6]	6,080	6,282	16,047
[8] GROSS NPA RATIO (%)	1.53	1.71	2.61
[9] NET NPA RATIO (%)	0.48	0.44	1.08
PROVISION COVERAGE RATIO (%)	80.89	74.58	59.06

Provision Coverage ratio is well above the industry average

SECTORWISE BREAKUP OF NPA(Domestic) (INR in Mn)

	Sep' 08	Sep'09	% of Total NPA	% of Total Sectoral Advances
AGRICULTURE	2420	3780	10.32	3.14
MSME	11570	10240	38.64	7.58
RETAIL CREDIT	4890	5411	14.44	4.97
OTHERS (Industry, Trade, Real Estate , Misc)	8050	15920	36.59	2.53
DOMESTIC (TOTAL)	26930	35351		
FOREIGN	1960	3846		
GLOBAL (TOTAL)	28890	39197		

Amountwise Breakup of NPAs (Domestic)

(INR in Mn)

AMOUNTWISE BREAKUP OF NPA (DOMESTIC) AS ON SEP 2009		
	NO OF A/Cs	AMOUNT
< 2.5 Mn	128529	14356
> 2.5 Mn & <= 10 Mn	1013	4398
> 10 Mn& <= 250 Mn	297	13710
> 250 Mn	22	13853
TOTAL	129861	46317
LESS PRUDENTIAL W/OFF		10966
GROSS NPA		35351

OVERSEAS NPAs

(INR in Mn)

	Sep-08	Sep-09
TRADE	821	967
MANUFACTURING	242	470
REAL ESTATE	397	1540
STAFF LOANS	1	1
OTHERS	496	868
TOTAL	1957	3846

Restructured A/cs Slipped during Q2 10

	June 09	Sep 09
Number of Accounts slipped during Quarter	8	34
Amount	784 Mn	7246 Mn

Sector wise slippages in Restructured A/cs - above 10 Mn in Q2 10

(Inr in Mn)

S.No	Sector	Amount
1	GEMS	502
2	REAL ESTATE	35
3	RETAIL	356
4	TRANSPORT	171
5	FOOD	23
6	CHEMICALS	2954
7	LEATHER	157
8	MISCELLANEOUS	3048
9	TOTAL	7246

Investments(Domestic)

(INR in Mn)

		Sep -08	Sep- 09	Growth %
1	Domestic			
	a) SLR	340250	535840	57.48
	b) NON-SLR	35250	49980	41.79
	Sub-Total	375500	585820	56.01
2	International	48830	60710	24.33
	Total (1 + 2)	424330	646530	52.36

Investments(Domestic)

(INR in Mn)

		Sep- 08	Sep- 09	
1.	SLR INVESTMENTS	340250	535840	
	OF WHICH:			
	GOVERNMENT SECURITIES	332900	530280	
	OTHER APPROVED SECURITIES	7350	5560	
	M Duration - AFS	2.35	4.54	
2.	NON SLR INVESTMENTS	35250	49980	
	M Duration - AFS	3.02	2.86	
	GROSS INVESTMENTS	375500	585820	
	OUT OF TOTAL INVESTMENTS :			% of Gross
	AVAILABLE FOR SALE (AFS)	50900	144420	24.65
	HELD TO MATURITY (HTM)	324590	439810	75.08
	HELD FOR TRADING (HFT)	10	1590	0.27

Position as on 30.09.2009

Type of Investment	Book Value	Total Provision
G-Sec	29,095	60
Bonds /CLN– Lehman Bros	1,515	1,515
Bonds-Others	13,041	1,151
CLN (Other issuers)	17,055	2,038
Total	60,706	4764

DOMESTIC OPERATIONS – SOME IMPORTANT ASPECTS

- Bank has made adequate provisions for terminal benefits, in line with AS 15 requirements. INR 1057.5 Mn estimated and provided during the quarter ended 30.09.2009. Transitional liability as on 31.03.07 determined was INR 6263 Mn which is being amortised over 5 years
- Bank has also made a provision of INR 863.6 Mn towards wage revision in Q2 10

SHAREHOLDERS' VALUE ENHANCED

	Quarter ended 30.09.08	Quarter ended 30.09.09
Earnings per Share (INR)	14.53	6.16
Book Value per Share(INR)	189.24	229.15

Looking Ahead - Business Plans

- BoI estimates a global Business Mix of INR. 4,000 bn for 2009-10
- Low cost CASA deposits – Focus area (Growth from 31% to 35% share of Total Deposits)
- The Bank strives for continued growth of fee based income - min. growth of 25% over last year
- NPA Management and monitoring of restructured a/cs – a priority area
- Branch expansion in potential growth areas – 150 branches to be opened in 2009-10 , 500 ATMs to be added during the year. **Bank has already opened 76 branches and 66 ATMs upto September '09.**
- Increased international presence planned in Canada , New Zealand etc.
- Accelerated addition to customer base – segmentation taken root – New a/c s added 2.2 Mn , target for 6 Mn .
- Enhanced Fee growth in Retail segment through Insurance products, DP & On-line Trading
- Corporate segment to aid fee income through greater share in LC/Guarantee, Syndication activity etc.

Thank You